

# *Ocean Rate Bulletin*



## **Raw Cotton:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by all carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

### **Market Share-July:**

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

### **Market Share-CY 2003:**

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web", and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for September 30, 2003. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Raw Cotton are quoted on full, 19.5 KT per 40-foot dry containers unless otherwise noted.

Container movements of raw cotton are defined by PIERS as "American, Raw Cotton, Compressed."

### **Definitions:**

- AI = All Inclusive
- ARB = Arbitrary Charge
- BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.
- CAF = Currency Adjustment Charge
- CFS = Container Freight Station - used to consolidate shipments.
- Chassis = Chassis Surcharge
- KT = 1,000 Kilograms (Metric Ton).
- PC = Per Container
- THC = Terminal Handling Charge, also known as Container Yard Charge (CY).
- FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean](http://www.ams.usda.gov/tmd/ocean).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 722.0 \ 5,309.9

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	32%	29%	22	\$1,705	\$230	\$40					\$520		\$2,495
APL	27%	9%	25										
Yang Ming	13%	8%	24										
Hyundai	9%	12%	21										
NYK Line	9%	7%	19										
Evergreen	5%	14%	27 <sup>5</sup>										
Hanjin	3%	3%	23	\$100	\$12	\$40					\$22	19.5 KT	\$2,653
MOL	2%	6%	18	\$1,650	\$230	\$40					\$399		\$2,319
Maersk-SeaLand	1%	7%	24	\$1,180									\$1,180

**Weighted Average Container Rate** \$2,470

5 Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 472.0 \ 1,587.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	52%	24%	11	\$1,350	\$230	\$40							\$1,620
Hyundai	15%	20%	12										
APL	14%	7%	13	\$2,222	\$230	\$40							\$2,492
MOL	10%	15%	12	\$1,622	\$230	\$40					\$399		\$2,291
Zim Line	6%	7%											
Evergreen	4%	5%	22 <sup>5</sup>										
CMA-CGM	0%	13%	14										

**Weighted Average Container Rate** \$1,868

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 188.0 \ 884.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	47%	23%	21										
OOCL	44%	14%	19										
MOL	6%	12%	22	\$2,375	\$230	\$40					\$399		\$3,044
NYK Line	3%	4%	24										
Evergreen	0%	18%	30										
Hyundai	0%	16%	29										
Maersk-SeaLand	0%	14%	26	\$1,480									\$1,480
Weighted Average Container Rate													\$3,044

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 86.0 \ 3,732.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	56%	6%	13	\$1,800	\$230	\$40							\$2,070
Yang Ming	23%	34%	16										
OOCL	12%	32%	13										
MOL	7%	5%	13	\$1,350	\$230	\$40					\$399		\$2,019
Hanjin	2%	0%	16										
Hapag-Lloyd	0%	6%	13										
Evergreen	0%	5%	20										
Hyundai	0%	4%	16										
NYK Line	0%	4%	13										

Weighted Average Container Rate \$2,064

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 980.0 \ 3,756.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
MOL	26%	13%	24	\$1,160	\$230	\$40					\$399		\$1,829
OOCL	26%	22%	22	\$1,215	\$230	\$40		\$520					\$2,005
APL	20%	9%	24	\$1,700	\$230	\$40							\$1,970
Hyundai	8%	6%	24										
Yang Ming	7%	5%	25										
Evergreen	6%	13%	29										
Hapag-Lloyd	3%	7%	22 <sup>4</sup>	\$1,000	\$230	\$40		\$520					\$1,790
Maersk-SeaLand	2%	18%	35	\$1,130									\$1,130
NYK Line	1%	4%	11										
K Line	1%	3%	29	\$925	\$230	\$40							\$1,195

**Weighted Average Container Rate** \$1,897

<sup>4</sup> Transit time is based on departure from Long Beach, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 526.0 \ 3,761.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	37%	18%	13	\$1,335	\$230	\$40		\$520					\$2,125
Hyundai	18%	28%	18										
Yang Ming	11%	6%	14										
APL	9%	3%	12	\$1,550	\$230	\$40							\$1,820
MOL	7%	5%	12	\$1,300	\$230	\$40					\$399		\$1,969
Evergreen	6%	12%	18	\$1,056	\$230	\$40	3%						\$1,358
Hanjin	3%	3%	14										
Maersk-SeaLand	0%	10%	21	\$980									\$980
NYK Line	0%	6%	14										
K Line	0%	4%	13	\$1,250	\$230	\$40							\$1,520

Weighted Average Container Rate \$1,985

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 70.0 \ 899.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	43%	16%	14										
Maersk-SeaLand	29%	50%	12	\$1,130									\$1,130
Hanjin	14%	4%	12										
OOCL	6%	6%	10	\$1,405	\$230	\$40		\$520					\$2,195
Evergreen	3%	4%	20 <sup>5</sup>	\$1,770	\$230		41%	\$520					\$3,246
MOL	3%	3%	12	\$1,250	\$230	\$40					\$399		\$1,919
APL	3%	2%	11	\$1,600	\$230	\$40							\$1,870
Yang Ming	0%	7%	10										
Hyundai	0%	5%	12										

**Weighted Average Container Rate** \$1,515

5 Transit time is based on departure from Los Angeles, CA.



# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 178.0 \ 1,176.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	69%	16%	19										
OOCL	12%	35%	14										
Evergreen	11%	21%	23										
Hyundai	8%	3%	19										
Yang Ming	0%	12%	25										
Maersk-SeaLand	0%	7%	25	\$1,180									\$1,180
MOL	0%	3%	15	\$1,700	\$230	\$40					\$399		\$2,369

*Weighted Average Container Rate*

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

*Monthly Market Share For: July 2003*

Month\Year: 20.0 \ 48.0

Month\Year: 20.0 \ 48.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	100%	63%	21										
Evergreen	0%	21%	28 <sup>5</sup>										
K Line	0%	17%	23	\$1,715	\$230	\$40							\$1,985

*Weighted Average Container Rate*

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: July 2003

Month\Year: 270.0 \ 4,224.0

Month\Year: 270.0 \ 4,224.0

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Yang Ming	43%	20%	12										
Hyundai	20%	17%	16										
Hapag-Lloyd	15%	1%	19	\$1,950	\$230	\$40		\$520					\$2,740
MOL	7%	15%	16	\$1,250	\$230	\$40					\$399		\$1,919
OOCL	7%	14%	17	\$1,305	\$230	\$40		\$520					\$2,095
APL	6%	18%	22	\$1,740	\$230	\$40							\$2,010
Maersk-SeaLand	1%	1%	17	\$1,335									\$1,335
Evergreen	0%	6%	20 <sup>5</sup>										
China National	0%	4%											

**Weighted Average Container Rate** \$2,282

<sup>5</sup> Transit time is based on departure from Los Angeles, CA.

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## ***Ocean Rate Bulletin***

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

*Monthly Market Share For: July 2003*

Month\Year: 42.0 \ 110.0

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time in Days</i>	<i>Ocean Rate</i>	<i>Surcharges:</i>							<i>Size</i>	<i>Container Rate</i>
					<i>BAF</i>	<i>CHASSIS</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
MOL	62%	60%	21	\$1,365	\$230	\$40					\$399		\$2,034
APL	38%	38%	21	\$1,965	\$230	\$40							\$2,235

*Weighted Average Container Rate*    \$2,111